



Press Release

Salko-Bau Joins Circet Deutschland

Paris, July 31, 2024 – Circet, the leading provider of telecom infrastructure services in Europe, today announces the acquisition of Salko-Bau GmbH, one of the leading private telco-focused civil engineering companies in North Rhine-Westphalia, Bremen Lower Saxony and Saxony-Anhalt (Germany).

Salko-Bau was founded in 2012 by Mr. Nazim Kosuta to provide special engineering services to telecom carriers. The company, headquartered in Bissendorf near Osnabrück, and managed by Salko Kosuta since 2018, currently employs around 60 people and generated over €40 million in revenue in 2023.

Donagh Kelly, Deputy CEO of Circet: *“The addition of Salko-Bau provides Circet Deutschland with enhanced technical capabilities and geographic coverage in the dynamic German FTTH construction market and complements our local loop maintenance expertise. We are very excited to welcome Salko and his team to Circet Deutschland’s organization to further improve our quality of service and customer satisfaction.”*

Founder Nazim and his son Salko, managers of Salko-Bau, expressed their enthusiasm about the sale and the future cooperation: *“This marks a significant step for the future of Salko-Bau GmbH and allows us to have even stronger ambitions for the future. We are convinced that the future cooperation within the Circet Group will give us the opportunity to strengthen our position in the market and to offer our customers an even better level of service.”*

Confident in the success of this partnership, Salko Kosuta, the current co-Managing Director, will take a re-investment in the Circet Group and remain at the head of Salko-Bau GmbH, in order to preserve managerial continuity within the company.

About Salko-Bau

Salko-Bau is a private telco-focused civil engineering company in Lower Saxony (Germany) with a strong focus on fiber rollout projects. As a strategic partner of telecom network operators and municipalities, the company generated revenues in excess of €40 million with a workforce of over 60 employees in 2023.

About Circet

Circet is the leading network infrastructure service provider in Europe. The company specializes in the fast-growing network infrastructure services market, supported by massive investments for rolling out fixed and mobile super-fast broadband. Circet is a global telecom player with a strong customer base which includes the world's leading telecom operators (Orange, Altice, Iliad, British Telecom, Eir, Deutsche Telekom, Telefónica, Vodafone, Proximus, KPN, TIM, Open Fiber, AT&T, Verizon, among others), local authorities and companies specializing in rural deployment to bridge the digital divide, and key government-owned and private companies that own infrastructure. With operations in 13 countries (Belgium, France, Germany, Greece, Ireland, Italy, Morocco, the Netherlands, Romania, Spain, Switzerland, the United Kingdom, and the United States), Circet generated over €4bn in revenue in 2023 with a workforce of over 17,000 employees.

In Germany, Circet has 30 locations with 1,650 employees.

For more information, visit: www.circet.com | www.circet.de